

WHY PROVIDE ENHANCED OXIDATION AT YOUR FACILITY

It's becoming clear that CHLORINE is very limited in its ability to be the "COMPLETE" treatment package it was once considered to be. Sure, if you operate a low-use hotel, condo, or municipal pool you might get away with using a chlorine-only and pH feed regimen. The rest of you that operate heavily-used competitive, camp, water park, or feature pools know chlorine's limitations. We have all learned from experience that you need to supplement the chlorine feed with ozone, ultraviolet, Chlorine Companion™, salt, or some other enhanced oxidation strategy.

While we normally focus on operating our pools within budgetary and DOH Code constraints.....we also must focus on the serious potential liability of our day-to-day operations.

New research in Reuters Health indicates that lung cell damage in children, who frequently visit indoor pools, is very possible as "repeated exposure to chlorine byproducts in the air around indoor pools may harm these respiratory cells, known as Clara cells." These chlorine byproducts can be avoided with CES's inexpensive, patented Truox® non-chlorine treatments.

Other new research indicates that trihalomethanes (THM's), widely regarded as carcinogenic, are potentially being bred in over-used, over-chlorinated pools.

If you operate a heavily-used or overloaded pool, look into getting your chlorine a badly-needed helper. CES has several affordable technologies that offer to help safeguard your facility against potential problems.

FREE - NEW CHEMICAL STORAGE AND HANDLING GUIDE

CES is proud to announce a newly released Product Safety Guide by Arch Chemicals. This 37-page book-

let offers an overview of product information, procedures, and applicable laws and guidelines for a variety of common pool chemicals including: Calcium Hypochlorite (granular & tablet), Trichlor (Chlorinated Isocyanurates), Sodium Hypochlorite (bleach), Bromine, Potassium Monopersulphate (non-chlorine shock), and others.

It identifies product hazards in terms of: Heat stability, chemical incompatibility, fire and fume hazards, shelf life, corrosive hazards and environmental hazards.

It also reviews important issues such as proper personal protective equipment and first aid & emergency procedures. There are also tips on handling/neutralizing contaminated and uncontaminated dry spills, as well as liquid spills.

There is a section that covers shipping and packaging requirements, including placarding, and the loading and segregation of chemicals which may come in handy at your facility. The final section covers all the important storage & handling guidelines including: storage requirements and quantities, maximum storage quantities, and permits.

In today's age of conflicting information isn't it nice to have an impartial and definitive guide to help sort out the facts.

Please contact your CES rep for your free copy. We will also be posting a digital copy of the guide on the CESWaterQuality.com website in the coming weeks for your use.

CUSTOMERS REPORT DISINFORMATION

Recently, some of our customers have reported that a local pool-service company has been contacting them with confusing and deceptive information, regarding our ability to service their CES-installed chemical controllers. Customers

have been told that CES cannot service these controllers or supply replacement parts, and that our service will void the factory warranty. Some customers have even been told that this company has "taken over for CES". This is completely inaccurate information, and our legal counsel is working to resolve this issue. We are in the process of faxing and mailing out letters to your facility that will help set the record straight.

While the full details are contained in these letters, it is important to emphasize that CES always has, and will continue to stock a large supply of factory-replacement parts and accessories to keep each and every one of your CES-installed control systems in peak operating condition. In total, we currently stock and/or catalog over 9,000 parts and accessories for your pump room.

Our factory-trained & certified technicians and field support staff (totaling 14 in all) stand ready to support, service, and maintain the factory warranty on your chemical controllers, chemical feeders, pumps, filters, ozonators, and other CES-supplied equipment.

The expanded CES "one-call" service program now handles controller repairs in your pump room, on the first call, with original factory replacement boards (not repaired boards), and comes with 2-5 year warranties (not 30-90 days)—a CES exclusive.

While other companies may spend their time approaching you with a pile of disinformation, CES will continue to spend its time expanding and refining our award-winning, on-site service programs. CES, Excellence in Water Quality Control, year after year.....23 years running.